

Major Gifts Fundraiser



Are you looking to grow your fundraising career to the next level and take the leap into Major Gifts fundraising?

For more information, visit:
www.stbhf.ca/careers

Founded in 1971, the St. Boniface Hospital Foundation raises funds to support excellence in health care and research at St. Boniface Hospital in a manner that is guided by the legacy and values of the Grey Nuns. The Foundation is a family oriented, caring, and compassionate environment, and we are excited to welcome a new team member!

The **Major Gifts Fundraiser** will develop and implement strategic fundraising plans for a portfolio of current and prospective major donors. By matching donors' passions and interests with funding opportunities, the Major Gifts Fundraiser will secure five-and-six-figure gifts, maximizing support of the Foundation. Reporting to the Vice-President, Development, this fundraiser will lead new and exciting initiatives aimed at engaging new groups of prospective donors. They will expertly build and manage relationships with donors from the early introductory stage to cultivation and solicitation, and ensure the relationship thrives through outstanding stewardship. The Major Gifts Fundraiser will also work closely with key volunteers and stakeholders including Board members, and senior Foundation and Hospital leaders in building donor relationships.

SKILLS & QUALIFICATIONS

- Minimum 5 years experience in fundraising, with proven success securing gifts of \$25,000+
- Post-secondary education, or equivalent combination of training and experience
- Thorough knowledge of fundraising best practices (CFRE designation is an asset)
- A team player focused on advancing the mission, goals and values of the Foundation.
- Experience working with high-level volunteers and/or volunteer committees
- Excellent inter-personal and relationship building skills, with ability to develop trust and credibility
- Excellent organizational, problem-solving and time-management skills
- Ability to lead and advance a project from start to end and to encourage collaboration among participants
- Excellent written communication and public speaking skills
- Commitment to maintain confidentiality and a high degree of accuracy
- Proficiency in Raiser's Edge or other database software
- Must possess a valid Manitoba Driver's License and have regular access to a vehicle
- Bilingualism (French/English) will be considered an asset

St. Boniface Hospital Foundation offers a competitive salary and benefits package. The salary for this position ranges from \$70,000 to \$85,000 depending on knowledge and experience.

If you believe you can make a strong contribution to our team, please send your resume and cover letter to Pat Robertson, CFRE, Vice-President Development, at probertson@stbhf.org no later than September 10, 2021.

We appreciate all who apply but only those applicants selected for an interview will be contacted.

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